Just the facts Loss of Revenue Cover To provide monthly revenue replacement when a key employee or sole trader is totally or partially disabled.



| Premium Review Periods | | Maximum Entry Age | Expiry Age | Minimum Sum Insured | Maximum Sum Insured | Payment Term Options | Wait Period Options | GST | Occupation Classes |
|---------------------------|----|---|---------------------------------|---|--|--|--|---|--------------------|
| Yearly Stepped | 18 | 60 (reduced commission required after age 55) | 6570 | \$2,500* per month; or \$30,000* per annum *Aggregated with Variable Loss of Revenue Cover | For payment term less than 36 months, \$60,000* per month; or \$720,000* per annum For payment term of 36 months, \$50,000* per month, or \$600,000* per annum *Aggregated with Variable Loss of Revenue Cover | 6 months12 months24 months36 months | 4 weeks* 8 weeks 13 weeks 26 weeks *only option for 6 month payment term | Applies to premiums, claims and commissions | Classes 1-4 only |

| Lives Assured | Worldwide Cover | Calculation of Maximum Sum Insured | Agreed Value | Paid in Advance | Inflation Adjustments and Claims Escalation | Exclusions |
|--|---|---|---|--------------------|--|--|
| Sole traders or key employees whose disability would trigger a requirement for a revenue injection into the business | Yes As long as the life assured remains a key person actively involved in the business operations | Up to \$7,999 per month without financial evidence An amount which can be financially justified; or The life assured's contribution, up to 80% of gross profit; or Farmers: higher of 30% of gross turnover or 80% of gross profit | Yes The amount payable under the Total Disability Benefit is the amount specified in the policy schedule | Yes | No | Self-inflicted harm Non-compliance with medical treatment Not employed in the business at the commencement of the period of disability Incarceration in a penal institution at the commencement of the period of disability Involvement in criminal activity Normal Pregnancy, childbirth or miscarriage unless continued 90 days post end of pregnancy Refusal to provide claims information or undergo requested examinations or tests |

| Disability Benefits | Criteria | Benefit Cessation | Benefit Calculation | Offsets |
|----------------------------------|--|---|---|--|
| Total Disability | The life assured must have worked at least 25 hours per week in the 4 weeks prior to the period of disablement, and | A Total Disability Benefit ceases when the life assured no longer meets the definition of being totally disabled | Monthly sum insured amount, reduced by any offsets | Any other business insurance policies which are payable to the business in respect of the life assured |
| Benefit | be unable to work for more than 10 hours per week in their usual occupation; or be unable to perform 75% of key tasks and responsibilities; and be under the care and complying with a doctor; and not be working in any occupation for more than 10 hours per week | | | |
| Partial Disability Benefit | The life assured must have worked at least 25 hours per week in the 4 weeks prior to the period of disablement, and • be unable to work for more than 75% of the average weekly hours worked in 12 months prior to disability • be unable to perform 25% of key tasks and responsibilities; and | A Partial Disability Benefit ceases when the life assured no longer meets the definition of being partially disabled | (Average weekly hours worked in the 12 months immediately before becoming disabled less the number of weekly hours worked post-disability) times Monthly Sum Insured divided by the average weekly hours worked | Any other business insurance policies which are payable to the business in respect of the life assured |
| | be under the care and complying with a doctor; and not be undertaking any paid work other than up to 75% of the average weekly hours worked in 12 months prior to disability | | in the 12 months immediately before becoming disabled The amount calculated will be reduced by Offsets | |

This is a summary of Partners Life's Loss Of Revenue Cover — Refer to the Partners Life Loss of Revenue Cover Protection Benefit Sheet for full details. All information correct as at 12th of November 2022.



| Base Benefits | Criteria | Benefit | Limitations or Conditions |
|--|--|---|--|
| Waiver of Waiting Period Benefit | Waive waiting period if relapse occurs within 6 months of returning to work, or if new claim arises within 6 months | No additional waiting period | Where the waiting period was waived Partners Life will consider this a continuation of the previous claim for the purposes of determining the duration of the payment term, irrespective of the underlying cause of the disability |
| Fixed Payment Term Reset Benefit | New or recurrent disabilities | Resets shorter Payment Terms | After returning to work for 6 months |
| Bed Confinement Benefit | Confined to Hospital or bed under regular medical supervision by a Specialist, Medical Doctor or Registered Nurse for a minimum of 3 consecutive nights during the wait period | 1/30th of the average monthly sum insured per day | Until the end of the wait period or until no longer hospitalised or confined to bed |
| Vocational Retraining and Rehabilitation Benefit | Training/Rehabilitation program must help to improve capacity to return to work | Reimburses actual costs | Maximum 6 × average monthly sum insured |
| Recovery Support Benefit | Receiving monthly benefit and purchased specialised equipment, e.g. mobility devices or home modifications | Reimburses actual costs | Maximum 3 × monthly sum insured payment terms equal to or greater than 12 months |
| | | | Maximum 1 × monthly sum insured payment terms equal to or less than 12 months |

| Options | Description | Limitations |
|--|--|--|
| Leave Without Pay Option | Allows for claims to be considered where the life assured is on approved leave without pay for between 2 and 12 months when they suffer a period of disablement Periods of leave without pay less than 2 months are covered under the base policy | If the period of disability occurs when the life assured has been on approved leave without pay for more than 12 months, no claim is payable |
| Business Future Insurability Option | Options available after policy has been in force 6 months Expires at age 60 A request must be made within 24 months following confirmation of the financial justification, being either an: | Maximum for any one increase is what can be financially justified (evidence of the financial implication to the business caused by the life assured's disability) Total of all increases cannot exceed the original sum insured at policy commencement date |
| | Increase in life assured's financial impact on the business; or Confirmed in business accounts No further medical underwriting | No further increases where the monthly sum insured combined with any Variable Loss of Revenue sum insured exceeds the following: Payment periods of 6,12, or 24 months - \$60,000 per month Payment period of 36 months - \$50,000 per month |
| Peak Season Booster Option | Where your client's business experiences an annual period during which they require a greater amount of revenue to be replaced, they can increase their monthly benefit for three months by 25% , 50% or 100% | Both the period and the boost percentage must be financially justifiable |