Just the facts Variable Loss of Revenue Cover To provide differing levels of cover each month to suit your client's needs, when a key employee or sole trader is totally or partially disabled.

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Premium Review Periods		Maximum Entry Age	Expiry Age	Minimum Sum Insured	Maximum Sum Insured	Payment Term Options	Wait Period Options	GST	Occupation Classes
Yearly Stepped	18	60 (reduced commission required after age 55)	• 65 • 70	\$2,500* per month; or \$30,000* per annum *Aggregated with Variable Loss of Revenue Cover	• For payment term less than 36 months, \$60,000* per month; or \$720,000* per annum	12 months	4 weeks8 weeks13 weeks26 weeks	Applies to premiums, claims and commissions	Classes 1-4 only

Lives Assured	Worldwide Cover	Calculation of Maximum Sum Insured	Agreed Value	Paid in Advance	Inflation Adjustments and Claims Escalation	Monthly Benefit	Exclusions
Sole traders or key employees whose disability would trigger a requirement for a revenue injection into the business	Yes As long as the life assured remains a key person actively involved in the business operations	 Amounts which can be financially justified; or The life assured's contribution, up to 80% of gross profit; or Farmers: higher of 30% of gross turnover or 80% of gross profit 	Yes The amount payable under the Total Disability Benefit is the amount specified in the policy schedule	Yes	No	12 individual monthly sums insured, paid sequentially from Month 1, after the end of the waiting period	Self-inflicted harm Non-compliance with medical treatment Not employed in the business at the commencement of the period of disability Incarceration in a penal institution at the commencement of the period of disability Involvement in criminal activity Normal Pregnancy, childbirth or miscarriage unless continued 90 days post end of pregnancy Refusal to provide claims information or undergo requested examinations or tests

Disability Benefits	Criteria	Benefit Cessation	Benefit Calculation	Offsets	
Total Disability	The life assured must have worked at least 25 hours per week in the 4 weeks prior to the period of disablement, and	A Total Disability Benefit ceases when the life assured no longer	Monthly sum insured amount, reduced by any offsets	Any other business insurance policies which are payable to the business in respect of the life assured	
•	 be unable to work for more than 10 hours per week in their usual occupation; or be unable to perform 75% of key tasks and responsibilities; and be under the care and complying with a doctor; and not be working in any occupation for more than 10 hours per week 	meets the definition of being totally disabled			
Partial Disability Benefit	The life assured must have worked at least 25 hours per week in the 4 weeks prior to the period of disablement, and • be unable to work for more than 75% of the average weekly hours worked in 12 months prior to disability • be unable to perform 25% of key tasks and responsibilities; and	A Partial Disability Benefit ceases when the life assured no longer meets the definition of being partially disabled	(Average weekly hours worked in the 12 months immediately before becoming disabled less the number of weekly hours worked post-disability) times Monthly Sum Insured divided by the average weekly hours worked in the 12 months immediately before becoming disabled	Any other business insurance policies which are payable to the business in respect of the life assured	
	 be under the care and complying with a doctor; and not be undertaking any paid work other than up to 75% of the average weekly hours worked in 12 months prior to disability 		The amount calculated will be reduced by Offsets		

This is a summary of Partners Life's Variable Loss Of Revenue Cover — Refer to the Partners Life Variable Loss of Revenue Cover Protection Benefit Sheet for full details. All information correct as at 12th of November 2022.

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Base Benefits	Criteria	Benefit	Limitations or Conditions
Waiver of Waiting Period Benefit	Waive waiting period if relapse occurs within 6 months of returning to work, or if new claim arises within 6 months	No additional waiting period	Where the waiting period was waived Partners Life will consider this a continuation of the previous claim for the purposes of determining the duration of the payment term, irrespective of the underlying cause of the disability
Fixed Payment Term Reset Benefit	New or recurrent disabilities	Resets shorter Payment Terms	After returning to work for 6 months
Bed Confinement Benefit	Confined to Hospital or bed under regular medical supervision by a Specialist, Medical Doctor or Registered Nurse for a minimum of 3 consecutive nights during the wait period	1/30th of the average monthly sum insured per day	Until the end of the wait period or until no longer hospitalised or confined to bed
Vocational Retraining and Rehabilitation Benefit	Training/Rehabilitation program must help to improve capacity to return to work	Reimburses actual costs	Maximum 6 × average monthly sum insured
Recovery Support Benefit	Receiving monthly benefit and purchased specialised equipment, e.g. mobility devices or home modifications	Reimburses actual costs	Maximum 1 × average monthly sum insured

Options	Criteria	Limitations
Leave Without Pay Option	 Allows for claims to be considered where the life assured is on approved leave without pay for between 2 and 12 months when they suffer a period of disablement Periods of leave without pay less than 2 months are covered under the base policy 	• If the period of disability occurs when the life assured has been on approved leave without pay for more than 12 months, no claim is payable
Business Future Insurability Option	 Options available after policy has been in force 6 months Expires at age 60 A request must be made within 24 months following confirmation of the financial justification, being either an: Increase in the life assured's financial impact on the business; or Confirmed in the business accounts No further medical underwriting 	 Maximum for any one increase is what can be financially justified (evidence of the financial implication to the business caused by the life assured's disability) Total of all increases cannot exceed the original sum insured at policy commencement date No further increases where the monthly sum insured combined with any Loss of Revenue sum insured exceeds \$60,000 per month

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