

## NZ Funds Wealth Builder

About our Strategies August 2024

### **About NZ Funds**

## 35 years

Track record managing New Zealanders' wealth.

## 30,000+

New Zealand individuals, families and trusts invest with us.

## 2+ billion

We manage \$2.4 billion\*\* of investments for New Zealanders.

## **11.9** years\*

Average tenure of NZ Funds' wealth management clients.

## 200+

Estimated number of individual securities held in an average client's portfolio.

## 3,000+/-

Wealth Builder clients with total investments of \$68 million\*\*.

<sup>\*</sup> Based on Active Series 10-year redemption rate.

<sup>\*\*</sup> As at 31 August 2024.

### Ace your retirement. Save 9%

You will likely need to save 9% of your salary for retirement.¹ If you're employed KiwiSaver gets you to 6%. Use Wealth Builder to top up to 9%. Because Wealth Builder is not locked in you can now choose when to spend.³

3%

**3**%

3%

KiwiSaver your contribution

KiwiSaver your employer contribution Wealth Builder your top up

\$356,813°

\$239,065<sup>2</sup>

\$356,813°



#### Independence

(You choose when to spend it)3

\$1,005,945°

<sup>1</sup> Assumes 3% employer plus 3% employee into KiwiSaver plus 3% Wealth Builder. Savings rates as percent of gross salary. For more information, email to request MyFiduciary's report.

<sup>2</sup> Shows 30 y/o with salary of \$75,000 wage growth of 3.25%. Contributions include investment returns. 'Independence' balance includes \$53,254 government KiwiSaver contributions.

<sup>3</sup> Investors cannot access KiwiSaver until they turn 65 unless they meet the criteria for early withdrawal.

# NZ Funds KiwiSaver Scheme & Wealth Builder – the same but different

Wealth Builder is like the NZ Funds KiwiSaver Scheme, but without KiwiSaver rules. Both give you the ability to choose your own asset allocation (Self Select) or to choose smart automated asset allocation (Life Cycle).

Top up your savings rate with Wealth Builder and choose when you want to retire, or access your money for another reason. KiwiSaver is locked up until you are 65.1 Wealth Builder's not.



**KiwiSaver**Access at 65 years old

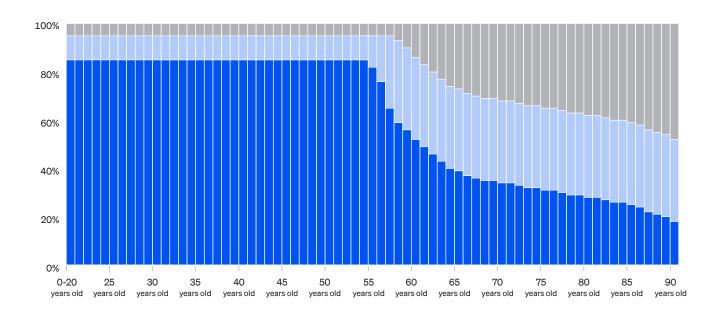


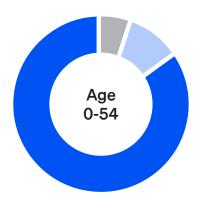
Wealth Builder
Access any time

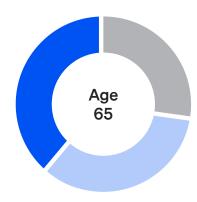
<sup>1</sup> Investors cannot access KiwiSaver until they turn 65 unless they meet the criteria for early withdrawal.

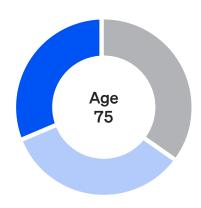
### Life Cycle automated asset allocation

Our Life Cycle asset allocation automatically matches your assets to your age, so you achieve a higher estimated balance.









#### Income Strategy

To generate income by investing in a range of income producing assets and other assets in a way that seeks to mitigate the downside through active management.

#### Inflation Strategy

To mitigate the impact of inflation on your investment over the medium and/or long term with active management.

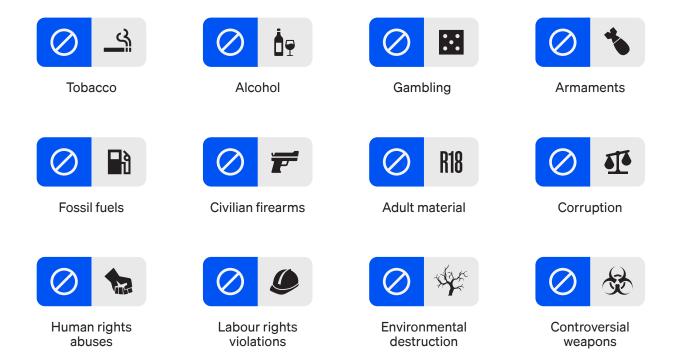
#### Growth Strategy

To grow your investment over the long term through active management.

## We manage money responsibly

We work with global experts ISS ESG to screen your investments, and we are a member of the Responsible Investment Association Australasia.

#### Responsible investment exclusions



NZ Funds' responsible investment policy does not apply exclusions to derivatives as we believe they are not tied to any source or method of production, nor in our view do they provide funding to underlying excluded activities.

### Overview of current implementation

As at 20 August 2024

Investment Offering*	Amount Invested	Responsible Investment Policy
KiwiSaver	\$998,133,556	<b>✓</b>
Superannuation	\$175,394,803	<b>⋖</b>
Wealth Builder	\$67,684,434	<b>✓</b>
Income Generator	\$20,907,333	<b>✓</b>
Active Series	\$1,211,175,847	<b>✓</b>

Asset type	Status	% Amount Invested
Direct/Indirect Securities	Follows all exclusions	66.49%
Equity Index Futures <sup>1</sup>	No direct funding	26.53%
Commodity Derivatives <sup>1</sup>	No direct funding	5.31%
Subtotal		98.33%
Contact Energy <sup>2</sup>	Exemption granted	1.11%
Amazon <sup>2</sup>	Exemption granted	0.54%
External Investment Managers	Policy communicated	0.02%
Total Investments		100.00%

#### Policy application information

- 1. Derivatives of all kinds, including futures and options, are specifically considered by NZ Funds' Responsible Investment Policy. The Policy does not apply exclusions to derivatives as we believe they are not tied to any source or method of production, nor in our view do they provide funding to underlying excluded activities.
- 2. Securities held where an exemption has been granted:

#### **Contact Energy**

Contact Energy was granted an exemption from exclusion on 14 July 2020. The security would ordinarily be excluded under 6. xii of NZ Funds' Responsible Investment Policy; however, an exemption was granted because of Contact Energy's industry-leading commitment and strategy to decarbonise New Zealand's energy sector. Contact Energy's percentage of revenue and power generation from fossil fuels are forecast to fall below 10% in 2024.

#### Amazon

Amazon was granted an exemption from exclusion on 15 May 2022. The security would ordinarily be excluded under 6. iii of NZ Funds' Responsible Investment Policy; however, an exemption was granted to give time for NZ Funds' external managers, on behalf of NZ Funds, to engage with Amazon on the relevant global norms. Following this, NZ Funds is content to await a decision from the Court of Justice of the European Union concerning the relevant global norms issue.

<sup>\*</sup> New Zealand Funds Management Limited is the issuer of the NZ Funds Active Income Series, NZ Funds Active Inflation Series, NZ Funds Active Growth Series (together the NZ Funds Active Series), NZ Funds KiwiSaver Scheme, NZ Funds Managed Superannuation Service, NZ Funds Wealth Builder and NZ Funds Income Generator.
The Product Disclosure Statement and the Disclose Register contain important information to help you to understand how your money is managed and the risks associated with investing. The Product Disclosure Statements for the NZ Funds Active Series, NZ Funds KiwiSaver Scheme, NZ Funds Managed Superannuation Service, NZ Funds Wealth Builder, and NZ Funds Income Generator are available on request or by visiting the NZ Funds website at www.nzfunds.co.nz.
Even if you have invested with NZ Funds for many years, please take the time to read these documents regularly as the content is frequently updated.

### Our fees are fair and transparent

We believe you get what you pay for and that New Zealanders will be better off over time working with a team of experts.

1.12%\*

**1.60**%\*

Income Strategy

Total estimated annual fund charges

Life Cycle – age 0-54

Total estimated annual fund charges

1.42%\*

**1.43**%\*

Inflation Strategy

Total estimated annual fund charges

Life Cycle – age 65

Total estimated annual fund charges

1.65%\*

1.39%<sup>\*</sup>

**Growth Strategy** 

Total estimated annual fund charges

Life Cycle – age 75
Total estimated annual fund charges

\*Additional performance fees may be charged on a portion of the assets of the strategy, where the performance exceeds the hurdle rate and high water mark. See the Product Disclosure Statement for more details.

Fees are forward looking estimates as set out in the Product Disclosure Statement (PDS). They include forward looking performance fee estimates. Actual fees and performance may vary significantly. The latest actual fee charged is set out in our quarterly Fund Updates. In addition, if you are over 18, a \$29.76 p.a. administration fee is charged and is disclosed in our offer documents. We do not charge entry, exit or account closure fees. For more information please see the latest PDS for NZ Funds Wealth Builder, which is available on request and at www.nzfunds.co.nz.

### Market-leading technology & service

Track your investment using the NZFunds Digital Wallet and through our regular communications.







Online balance, transactions and detailed security listings updated daily via the NZ Funds Digital Wallet.



Elect to get your balance texted to you quarterly.

1/2



Receive annual investment reports.



Regular emails including monthly Investment Updates.



Receive monthly Portfolio Insights



Fortnightly webinar

## Wealth Builder client performance

Calendar year returns (before tax) to 31 August 2024

Strategy	2024 YTD	2023	2022	2021	2020	2019	2018	2017	Since inception (p.a.)¹	Max. decline 12 mths	Volatility 5 years
Income Strategy Before fees*	3.19%	3.44%	12.68%	(5.79%)	0.64%	-	-	-	2.96%	(3.34%)	n/a
Income Strategy After fees*	2.43%	2.31%	11.41%	(6.94%)	(0.41%)	-	-	-	1.76%		
Inflation Strategy Before fees*	6.58%	1.57%	0.04%	(8.30%)	17.23%	-	-	-	3.43%	(5.40%)	n/a
Inflation Strategy After fees*	5.52%	0.13%	(1.25%)	(9.65%)	15.70%	-	-	-	1.94%		
Growth Strategy Before fees*	9.93%	14.88%	(9.59%)	(7.52%)	35.69%	-	-	-	8.30%	(11.94%)	n/a
Growth Strategy After fees*	8.63%	12.89%	(11.08%)	(9.05%)	33.61%	-	-	-	6.44%		
40 year old client <sup>2</sup>	2024 YTD	2023	2022	2021	2020	2019	2018	2017	Since inception (p.a.)¹	Max. decline 12 mths	Volatility 5 years
Client performance Before fees*	9.33%	12.94%	(7.47%)	(7.32%)	31.96%	-	-	-	7.70%	(9.83%)	n/a
Client performance After fees*	8.08%	11.05%	(8.94%)	(8.81%)	30.00%	-	-	-	5.91%		
65 year old client <sup>2</sup>	2024 YTD	2023	2022	2021	2020	2019	2018	2017	Since inception (p.a.)¹	Max. decline 12 mths	Volatility 5 years
Client performance Before fees*	7.12%	7.22%	(0.23%)	(6.84%)	19.62%	-	-	-	5.57%	(5.23%)	n/a
Client performance After fees*	6.05%	5.66%	(1.61%)	(8.22%)	18.04%	-	-	-	4.02%		
75 year old client²	2024 YTD	2023	2022	2021	2020	2019	2018	2017	Since inception (p.a.) <sup>1</sup>	Max. decline 12 mths	Volatility 5 years
Client performance Before fees*	6.56%	6.32%	1.55%	(6.70%)	16.81%	-	-	-	5.15%	(4.72%)	n/a
Client performance After fees*	5.54%	4.83%	0.18%	(8.04%)	15.31%	-	-	-	3.65%		

<sup>\*</sup> Fees include all investment management fees.

<sup>1</sup> The inception date of NZ Funds Wealth Builder is 27 February 2020. Calendar year 2020 returns are from the inception date to 31 December 2020.

 <sup>40</sup> year old Client strategy weights: Income 5%, Inflation 10%, Growth 85%.
 65 year old Client strategy weights: Income 27%, Inflation 34%, Growth 39%.
 75 year old Client strategy weights: Income 35%, Inflation 34%, Growth 31%.
 Please note that past performance is no indication of future returns.

## Wealth Builder client performance

Rolling year returns (before tax) to 31 August 2024

Strategy	1 month	3 months	6 months	12 months	2 years (p.a.)	3 years (p.a.)	5 years (p.a.)	10 years (p.a.)	Since inception (p.a.)¹	Max. decline 12 mths	Volatility 5 years
Income Strategy Before fees*	1.05%	5.54%	5.37%	8.23%	2.96%	3.69%	-	-	2.96%	(3.34%)	n/a
Income Strategy After fees*	0.96%	5.25%	4.79%	7.05%	1.82%	2.53%	-	-	1.76%		
Inflation Strategy Before fees*	2.08%	6.46%	7.91%	10.75%	0.05%	(2.61%)	-	-	3.43%	(5.40%)	n/a
Inflation Strategy After fees*	1.96%	6.06%	7.11%	9.11%	(1.36%)	(3.96%)	-	-	1.94%		
Growth Strategy Before fees*	(1.13%)	(0.52%)	(0.01%)	22.52%	5.39%	(2.45%)	-	-	8.30%	(11.94%)	n/a
Growth Strategy After fees*	(1.28%)	(0.96%)	(0.90%)	20.37%	3.56%	(4.11%)	-	-	6.44%		
40 year old client²	1 month	3 months	6 months	12 months	2 years (p.a.)	3 years (p.a.)	5 years (p.a.)	10 years (p.a.)	Since inception (p.a.)¹	Max. decline 12 mths	Volatility 5 years
Client performance Before fees*	(0.69%)	0.48%	1.08%	20.66%	4.82%	(2.03%)	-	-	7.70%	(9.83%)	n/a
Client performance After fees*	(0.83%)	0.06%	0.21%	18.61%	3.07%	(3.63%)	-	-	5.91%		
65 year old client²	1 month	3 months	6 months	12 months	2 years (p.a.)	3 years (p.a.)	5 years (p.a.)	10 years (p.a.)	Since inception (p.a.) <sup>1</sup>	Max. decline 12 mths	Volatility 5 years
Client performance Before fees*	0.58%	3.51%	4.21%	14.72%	3.11%	(0.55%)	-	-	5.57%	(5.23%)	n/a
Client performance After fees*	0.46%	3.12%	3.43%	13.02%	1.62%	(1.98%)	-	-	4.02%		
75 year old client²	1 month	3 months	6 months	12 months	2 years (p.a.)	3 years (p.a.)	5 years (p.a.)	10 years (p.a.)	Since inception (p.a.) <sup>1</sup>	Max. decline 12 mths	Volatility 5 years
Client performance Before fees*	0.75%	4.00%	4.64%	13.58%	2.91%	(0.07%)	-	-	5.15%	(4.72%)	n/a
Client performance After fees*	0.63%	3.62%	3.89%	11.95%	1.47%	(1.46%)	-	-	3.65%		

<sup>\*</sup> Fees include all investment management fees.

 $<sup>{\</sup>bf 1} \ \ {\rm The \ inception \ date \ of \ NZ \ Funds \ Wealth \ Builder \ is \ 27 \ February \ 2020.}$ 

<sup>2 40</sup> year old Client strategy weights: Income 5%, Inflation 10%, Growth 85%.
65 year old Client strategy weights: Income 27%, Inflation 34%, Growth 39%.
75 year old Client strategy weights: Income 35%, Inflation 34%, Growth 31%.
Please note that past performance is no indication of future returns.



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